



HOSTED SOLUTIONS

Tomorrows Technology Today

BEST-FIT TECH & SUPPLIERS FOR IT TEAMS

DELIVERING THE EXACT
OUTCOMES YOU NEED

HOW DO WE DO IT?



WE EDUCATE ON THE MARKET

Trends, latest technologies,
best practice and
emerging solutions



OVER 500 SUPPLIERS

Globally sourced, constantly
evaluated and refreshed
across multiple sectors



50+ SUBJECT MATTER EXPERTS

Available to help for free at
all stages of the project
from sourcing to vetting

WHY DO IT TEAMS WORK WITH US?



Gain better knowledge of the supplier landscape



We have over 25 years' experience



Large range of UK and global supplier coverage



Lack of specific internal resource



In depth analysis of emerging technologies



We sit on your side of the table



We do not charge

TECHNOLOGY SOLUTION MAP



CLOUD & MANAGED SERVICES

CLOUD CONNECTIVITY

- Data Fabrics
- Public Cloud Connections
- AWS Direct Connects
- AZURE Express Routes
- Oracle Fast Connects
- CDN
- SaaS platforms

INFRASTRUCTURE

- Data Center & Cloud
 - AWS
 - AZURE
 - GCP
 - Oracle Fusion
 - SAP HANA
- Private Cloud
- Hybrid & Multi Cloud
- IaaS
- PaaS
- Bare Metal
- DRaaS
- BUaaS
- Data Center Colocation

STORAGE

- Cloud Based Storage
 - Object
 - File
 - Block

LICENSE & APPLICATION

- Software License Mgmt
- ERP Mgmt.
- Software License Optimization
- Software License

MANAGED & PRO SERVICES

- Helpdesk as a Service
- ITO - IT Outsourcing
- Cloud Migration
- Application Mgmt. (ERP, CRM, etc.)

AI

- Application Optimization
- Robotics Processing Automation
- Data Lakehouse
- Load balancing
- Predictive Analytics
- LLaaS



ADVANCED NETWORKING

SASE

- Network optimization and security
- CASB

SD-WAN

- Auto-Failover
- Intelligent Routing
- VNF (Virtual Network)
- Firewall
- Application Aware

MANAGED WIFI

- Internal Network
- Guest Network

SECURITY

- Firewall (Prem /Web)
- Endpoint Security
- Network Security Assessment
- Zero Trust

NETWORK MGMT

- Monitoring & Mgmt

AI

- AI Ops
- Performance and Billing Optimization



OTHER

ANSWERING SVCS

- Ruby Receptionist

MARKETING SVCS

- Email Drip
- Website design
- Content creation

EXPENSE MGMT

- Wireline
- Mobility

PHYSICAL SECURITY

- Video Surveillance
- Access Cards

TECHNOLOGY SOLUTION MAP



CUSTOMER EXPERIENCE

CONTACT CENTER

- Automatic Call Distribution (ACD)
- APIs & SDKs
- Branded Caller 1D
- Call and Screen Recording
- CRM/ERP Integrations
- Dialers (Preview, Power, Predictive)
- Inbound/Outbound/ Blended
- Interactive Voice Response (IVR)
- Omnichannel & Digital Engagement
- Voice, Email, Chat, Mobile

- Social, SMS/Text, Video
- Reporting, Analytics & BI
- Self-Service
- UC Integrations

BUSINESS PROCESS OUTSOURCING

EMPLOYEE ENGAGEMENT

- Gamification
- Workforce Mgmt
- Workforce Optimization

PREMISES SYSTEMS

- Prem as-a-Service
- SIP Trunks

KNOWLEDGE MGMT, QUALITY MGMT & ASSURANCE

- Agent Coaching & Performance
- Compliance & Monitoring

COMPLIANCE CONSULTING & IMPLEMENTATION

CRM INTEGRATORS & LICENSES

ROBOTIC PROCESS AUTOMATION (RPA)

UCaaS

- Voice and Video Calling
 - Call forwarding
 - Voicemail
 - Caller 1D
- Messaging and Chat
- Conferencing
- Collaboration Tools
- Presence
- Mobile Access
- Integrations (CRM, etc)
- CPaaS

AI

- Conversational AI & Chatbots
- Generative AI
- Real-Time Agent Assist
- Virtual Assistants



IoT

SENSORS

- Temperature
- Pressure
- Soil Moisture/content

PHYSICAL SECURITY

- Cameras
- Access Control
- Video Analytics

ENERGY

- Electric
- Gas
- Solar
- EV Chargers

REPORTING

- Geo-Fence
- Detailed Use
- Velocity / Acceleration

VERTICAL-SPECIFIC

- Smart City
- Agriculture
- Manufacturing
- Logistics
- Hospitality

AI

- Computer Vision
- Telematics
- IoT Data Analysis

TECHNOLOGY SOLUTION MAP



CYBERSECURITY

IDENTIFY

- Virtual CISO
- Vulnerability Assess
- Penetration Test
- Government Risk Compliance
- Security Awareness Training

DETECT

- Log Mgmt (SIEM)
- Machine Learning
- Intrusion Detection
- Intrusion Prevention
- SOC as a Service

RESPOND

- Incident Response
- Containment
- Eradication / Restore

PROTECT

- Managed Firewall
- Web App Security
- Email Security
- Endpoint Protection
- Managed Cloud FW
- Data Loss Prevention
- Zero-Trust Framework
- Patch Mgmt
- Identity &
- Access Mgmt

AI

- Attack Identification
- Rapid Response
- Social Engineering Detection
- Biometrics Auth. Systems



MOBILITY

CORE PRODUCTS

- Handsets/Phones
- Tablets
- eSim
- MultiSim

WIRELESS NETWORK

- LTE/4G/5G Connectivity
- Device Usage Mgmt
- Application Filtering
- Detailed Reporting
- Distributed Antenna Service (DAS)
- Satellite
- Fixed Wireless
- Private LTE/4G/5G
- POTS replacement over cellular

MANAGED MOBILITY

- MDaaS
- Staging/Kitting
- Helpdesk
- Break/Fix
- Mom
- Plan Optimization
- RMA

AI

- Performance & Billing Optimization



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